



CAPABILITY STATEMENT

JON DAVIES GAICD

2026

I am an experienced strategist, relationship builder, and problem solver with over 30 years of experience working in multiple countries for a diverse range of clients. Renowned for an optimistic outlook, influential leadership, and a commitment to industry reform, I have built a reputation for challenging the status quo and delivering sustainable, productive, and inclusive outcomes with government, industry, and unions.



CORE CAPABILITIES

"Jon approached every conversation from a place of genuine care for building a better sector. That is a particular kind of leadership, one less focused on the transaction and more on the relationship over time"

Annabel Crookes ACA President 2022-2026

01

Strategic Leadership

I have a proven ability to lead business and industry-wide reform initiatives, including chairing national forums and steering committees that have shaped the future of construction culture and sustainability.

02

Relationship Management

I have built an extensive network of trusted relationships at all levels of government, industry, and unions and demonstrated that I can align their interests to achieve mutually beneficial outcomes.

03

Complex Negotiation

I have significant proven expertise in negotiating high value commercial contracts, resolving complex disputes between parties and finding solutions to intractable problems.

04

Industry Advocacy

I am a recognised thought leader and industry spokesperson, regularly engaging with traditional media on a regional and national level and with a large following on LinkedIn.

05

Positive Mindset

I am known for being able to identify opportunities in any situation and then being able to develop strategies to realise them.

06

Effective Governance

I am able to develop and implement robust and effective governance processes for a range of applications from boards to specific purpose vehicles and internal /external reviews / investigations.

SERVICES

STRATEGIC ADVISORY

Whether supporting an individual, business, government agency, or broader organisation, I can help leaders to clarify priorities and develop /implement strategies that achieve what they are looking for.

Importantly, I do this by aligning the interests of all key stakeholders so that results are sustainable, relationships are strengthened and reputations enhanced. This ensures that emerging risks can be handled with confidence.

SUPPORT WITH COMPLEX AND SENSITIVE NEGOTIATIONS

I help organisations navigate complex and sensitive negotiations to secure successful and lasting outcomes

This is done by taking time to understand the key dynamics, cultures and aspirations of all stakeholders involved and developing strategies that address these important influences.

Through this approach, I am able to help organisations to reduce risk, resolve challenges efficiently, and achieve agreements that strengthen relationships and build trust.

STAKEHOLDER ADVOCACY

I know what it takes to be heard in an environment of a thousand competing voices and can assist organisations to better articulate positions and engage effectively to realise their goals.

Whether targeting governments, businesses or workers, I can help identify key decision makers as well as people of influence and develop strategies that result in constructive conversations and positive outcomes.

FACILITATION AND INVESTIGATION

If you are trying to get to the bottom of what has gone wrong, identifying what could be done better or simply taking a step back and reflecting on progress to date, I am able to facilitate reviews and lead investigations that get to the heart of the matter.

These reviews and investigations are not about pointing fingers, they designed to provide insights that improve performance, enhance governance and build stronger, more cohesive internal and external working relationships.

BOARD ADVISORY

With a deep understanding of regulatory, industrial, and political environments, I am well placed to support business and government boards, across a range of industries, to anticipate emerging risks, manage compliance obligations, and make informed decisions in complex environments.

My ability to see opportunity in any situation provides an objective and useful counterpoint to ensure that decisions made are not detrimentally cautious.

INSPIRING AND THOUGHT PROVOKING ADDRESSES

If you need a speaker to give an address that will inspire your team or provoke an audience I have significant experience doing just this for a range of audiences in a variety of settings.

Never dull, often funny and always engaging, my presentations are designed to spark action, build resilience, and lift performance across teams and organisations. They use real life examples and practical insights to highlight the power of collaboration, alignment, and shared purpose in achieving desired outcomes.



CAREER HIGHLIGHTS

Member, National Construction Industry Forum (NCIF)

I was instrumental in creating the NCIF and developing a national Blueprint for a sustainable construction industry.

Steering Committee Member, Construction Industry Culture Taskforce

Along with the other steering committee members, I oversaw the creation of a groundbreaking industry culture standard, designed to improve the culture of the industry from the top down.

Chair, Construction Industry Leadership Forum

I led a national reform initiative comprising state and federal governments and the Australian Constructors Association.

CEO, Australian Constructors Association

As head on an industry body representing the the largest contractors in Australia, I successfully advocated for a more collaborative, diverse, and sustainable construction sector.

Participated in the National Jobs and Skills Summit

I was one of one hundred industry leaders to be invited to a nation summit that led to the creation of the National Construction industry Forum

CEO, Queensland Major Contractors Association

I revitalised the association, growing membership and industry influence.

Qld Commercial Manager, Clough

I was a key member of a management team that grew a regional business unit from scratch to a turnover >\$1Bn pa

Commercial Manager, Al Masaood Bergum UAE

In partnership with the GM, we built the largest modular building contractor in the Middle East



#TIME FOR CHANGE



THANK YOU

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